



"United effort for individual security"

# NATIONAL BULK VENDORS ASSOCIATION

"Representing the Bulk Vending Industry since 1950"

191 N. Wacker Drive, Suite 1800, Chicago, IL 60606-1615

Phone: (312) 521-2400

Web Site: www.nbva.org

January 2005

## BULLETIN

### LEAD ISSUES

See the Special Bulletin attached.

### 2005 CONVENTION – ADAM'S MARK HOTEL, JACKSONVILLE, FLORIDA

Our convention dates are rapidly approaching – April 21 through 23, 2005. Now is the time to make room and travel arrangements.

The hotel reservation form is attached. The room rates are:

Single	\$139.00
Double	\$139.00
Triple:	\$149.00
Quad:	\$159.00

**These rates are guaranteed until March 19, 2005.** Reservations received after that date will be accepted based on room and rate availability. The reservation phone number is (800) 444-2326; the direct line at the hotel is (904) 633-9095; the fax number is (904) 634-4554 and the hotel address is 225 Coast Line Drive East, Jacksonville, Florida 32202.

Check-in time is 3:00 p.m. Check-out time is 12:00 noon. Guests checking out after 12:00 noon may incur late charges.

For those interested in checking out the sites in Jacksonville, they include:

- ?? Adventure Landing
- ?? Amelia Island

- ?? Anheuser Busch Brewery
- ?? Annabelle Lee Paddleboat
- ?? Cummer Museum of Art
- ?? Greyhound Racing
- ?? Jacksonville Museum of Modern Art
- ?? Jacksonville Museum of Science
- ?? Jacksonville Maritime Museum
- ?? Jacksonville Zoo
- ?? Kinsley Plantation
- ?? LaCruise Casino
- ?? LaVille Museum
- ?? Sun Cruz Casino

The hotel offers complimentary health club access for all hotel guests. The health club is located on the 19<sup>th</sup> floor and offers cardiovascular equipment, multi-system weight equipment, sauna, locker rooms and year-round heated outdoor swimming pool. Access to the health club requires a guest room key. The exercise room is available 24-hours, but the swimming pool closes at 10:00 p.m.

### **MAKE RESERVATIONS NOW**

### INTENTION TO ATTEND

In order to better plan for events and order properly, Jim Hinton has requested an "expression of interest"

for those who plan to attend. Please take a moment and fill out the attached non-binding expression of interest.

### AIRPORT TRANSPORTATION

The Adam's Mark Jacksonville is located approximately 18 miles from the Jacksonville International Airport. If you wish to take a taxicab from the

airport, the approximate cost is \$24.00 one-way, per taxi. Cabs are easily accessible outside the baggage area of the airport.

For van transportation to/from the airport, Express Shuttle transports passengers for \$18 one-way. For 5 or more guests the shuttle is \$6.00 per person. There is a mandated Airport Service Charge of \$2.50 per trip. The Shuttle is available daily from 5 a.m. – 12 a.m.. (904) 353-8880.

### ADVANCE REGISTRATION

While you are making hotel and travel arrangements you can also pre-register for the show and avoid long lines. Please complete and return the attached Advance Registration form to this office along with your check. The cut-off for the Association receiving Advance Registration forms is April 5, 2005. After April 5, you can register at the convention.

### SPECIAL ENTERTAINMENT

Impresario **Jim Hinton** has promoted a world class band from our own membership to entertain at the Saturday night Members' Banquet. **THIS IS A MUST SEE EVENT!**

Here is the all star cast:

Peter Becker – *What's Up Co*  
– Bass Guitar

Tristan Bolen – *Northwestern Corp.*  
– Drums, Guitar, Vocals

Adam Ippolito – *Sandyllion Co.*  
– Keyboards

Richard Bolen – *Northwestern Corp.*  
– Conga Drums & Percussion

Steve Schechner – *Capital Vending*  
– Guitar, Vocals

Matt Miller – *Beaver Machine Corp.*  
– Guitar, Vocals

Jim Hinton – *Oak Mfg. Co., Inc.*  
– Keyboards, Vocals

This will be an unforgettable evening that will be full of fun and laughter.

### TENNIS TOURNAMENT

Since there are no tennis courts at the Adam's Mark, there will be no tennis tournament this year.

### GOLF TOURNAMENT

The golf tournament will start at 1:00 p.m. on Wednesday, April 20, at the Cimarrone Golf Club in Jacksonville. **Ken Recker** of Vendomatic is our golf chairman. Green fees and carts are sponsored by **Concord Confections**, a division of **Tootsie Roll Industries**. Additional sponsorships are available for hold prizes, giveaways for carts, transportation and team prizes. Contact Ken Recker for details.

Please complete the attached Golf Registration form if you are interested.

### WORKSHOPS

**Steve Siegel** of Great American Vending Machine Co., Inc. is our Workshop Chairman. Preliminary topics include:

- ?? A special film showing how companies operate
- ?? A panel of manufacturers will discuss working together to improve sales
- ?? Special problems of small companies

More details to follow.

### SCHOLARSHIPS

The Scholarship Committee consisting of **Neel Clark, Larry Schatz, Bruce Weiner, Scott Schill** and **Cal Miller** is pleased to announce the following scholarship awards:

Heather N. Adelotte

Thomas W. Baglieri  
Kevin John Shambrie M. Kiene  
Brian Olson  
Jacob M. Ruegemer  
Robert James Stephens, Jr.  
Kelly Vance  
Chadd VanderVelden  
Linda Vorderer

The aggregate amount awarded was \$15,500. These awards are funded in part by a \$100 surcharge per booth for all the exhibitors. As a result, we raised \$11,100 from the exhibitors and the remaining funds came from the treasury of the Association.

We are proud of the tradition of these annual scholarship awards and hope to continue them indefinitely.

### MEMBERSHIP DRIVE

The Membership Drive contest which was initiated by **President Frank LaVecchia** and concluded at the 2004 convention was extremely successful—resulting in 38 new members directly attributable to the contest out of a total of 17 new members.

The same program rules will apply this year. The contest rules are the same for operators and distributors. A

\$500 first prize award will be given to the member who brings in the most new members, with a minimum of 5. The second prize award is \$300 for the member who brings in the second highest number, but no less than 3; and a third prize award of \$200 goes to the member who brings in the next highest number of new members, with a minimum of 2.

In addition, there is a grand prize of \$1,000 for the member who brings in the most new members who also attend the convention and who stay at the Adam's Mark Jacksonville Hotel in Jacksonville, Florida, provided there is a minimum of at least 10 new members. The form for the Membership Drive is attached.

### \$1 COINS – NEW PRESIDENTIAL COIN INITIATIVE

According to NAMA, new

legislation will be introduced in early 2005 to replace the Sacajewea coin with new coins featuring presidential images. This was introduced earlier, but nothing happened. The new twist to this legislation will be a mandate to use the dollar coins on all federal property.

That would be helpful — but until the larger retailers have room in their cash drawers for the dollar coins, there can be no wide distribution. The issue gets back to the mandatory elimination of dollar bills. Until Congress is prepared for that, a new dollar coin series may be valuable for collectors, but not to the vending industry.

### FUTURE CONVENTIONS

The 2006 convention will be at Caesars Palace Hotel in Las Vegas from April 20 – April 22, 2006.

Respectfully submitted,  
Morrie Much, Counsel

## CONGRATULATIONS TO THE SCHOLARSHIP WINNERS

## MEMBERSHIP DRIVE — ONLY FOR NEW MEMBERS



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Date: \_\_\_\_\_

**APPLICATION FOR MEMBERSHIP**

(When filling out Application please type or print clearly to assure accuracy.)

The undersigned applies for membership in the NATIONAL BULK VENDORS ASSOCIATION and agrees to be bound by the provisions of its Constitution and By-Laws and by other regulations as may be adopted or amended by the Board of Directors.

(CHECK PROPER DUES CATEGORY — Subject to periodic review)

		<u>ANNUAL DUES</u>
<input type="checkbox"/>	OPERATOR	
<input type="checkbox"/>	1 - 499 Machines .....	\$ 100
<input type="checkbox"/>	500 - 999 Machines .....	150
<input type="checkbox"/>	1,000 - 4,999 Machines .....	250
<input type="checkbox"/>	5,000 - 9,999 Machines .....	400
<input type="checkbox"/>	10,000 - 24,999 Machines .....	750
<input type="checkbox"/>	25,000 or more Machines .....	1,000
<input type="checkbox"/>	SUPPLIER (including all manufacturers, distributors and suppliers) .....	750

Make Check Payable To: NATIONAL BULK VENDORS ASSOCIATION (NBVA)

**Suppliers:** — including manufacturers, distributors and suppliers

I am interested in receiving information on exhibiting at the annual NBVA conventions.

NAME OF COMPANY: \_\_\_\_\_

ATTENTION: \_\_\_\_\_ TITLE: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

TELEPHONE NO. \_\_\_\_\_ FACSIMILE NO. \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_ WEB SITE\* \_\_\_\_\_

\*  I am interested in linking my web site with the NBVA web site.

**Return Application and Check To:**

NATIONAL BULK VENDORS ASSOCIATION  
 191 N. Wacker Drive, Suite 1800  
 Chicago, IL 60606-1615

<b><u>Existing Member Referral Information [Please Print]</u></b>	
Existing Member Name: _____	Telephone No.: _____
Company Name: _____	Fax No.: _____
Company Address: _____	Email: _____